

REPORT OF STRATEGIC DIRECTOR FOR PLACE

---

TO PROCUREMENT BOARD

On the 5<sup>th</sup> August 2020

---

TITLE: A5063 Trafford Road Improvements Scheme – Site Supervision

---

RECOMMENDATIONS:

That The City Mayor:

Endorses proposals to tender a contract for professional services related to site supervision of the A5063 Trafford Road Improvements Scheme main works contract and project management of the scheme through to its completion, as detailed in this report.

---

EXECUTIVE SUMMARY:

The Trafford Road Corridor Project is a Growth Deal 3 Major Project with additional funding from the Mayor's Challenge Fund for Cycling and Walking and local match funding.

Full grant funding approval was approved at Chief Executive's Investment Group and the Greater Manchester Cycling and Walking Board, both on 15th May 2020 and endorsed by the Greater Manchester Combined Authority on 26th June 2020.

A report was approved by the City Mayor on 25th May 2018 outlining the project proposals and detailing the necessary local funding requirements to deliver the project.

On 19th February 2020 the City Mayor approved the appointment of contractors for the enabling works and main works packages. Approval was also given for payments to be made to TfGM for traffic signal works, VMS, SMART technology and bus stop relocations, and for a risk allocation derived from the Quantitative Risk Assessment to be made available for draw down by the project team.

The Trafford Road corridor is a key transport artery which runs from the M602 to the bridge over the Manchester Ship Canal to the Borough of Trafford and provides a vital highway connection to MediaCityUK.

The project aims to improve the infrastructure to deliver:

- Improved capacity for vehicles and reduced congestion
- Improved pedestrian and cycle connectivity
- Support for continued growth and better neighbourhood connections

The scheme will achieve this by introducing new layouts at key junctions and enhancing facilities for pedestrians and cyclists' movements both along and across Trafford Road.

The overall project is valued at £19.835m comprising: £10.5m of Growth Deal 3 funding, £4.835m of Mayor's Challenge Fund (MCF) and £4.5m of local match funding by SCC. The Growth Deal 3 funds must be spent by the end of March 2021. The MCF funding must be spent by the end of March 2022.

Vegetation clearance works were carried out from the start of 2020. The enabling works package, to divert statutory undertakers' equipment and install temporary CCTV for traffic monitoring, commenced on site on 6th July 2020 and will run ahead of the main works package. The main works are due to commence on site in November 2020, with completion due in December 2021.

This report seeks approval to tender for an external team to provide professional services to supervise the main works contract and provide a Project Manager to oversee and manage the remainder of the project through to its completion.

---

**BACKGROUND DOCUMENTS:**

Report to Procurement Board on 19th February 2020  
Notice of Decisions Agreed at the GMCA held on 26th June 2020

---

**KEY DECISION: NO**

---

**DETAILS:**

**Background:**

The Trafford Road project aligns with the key strategic aims from "Salford 2025: A Modern Global City" by:

- Encouraging growth by supporting new businesses in a high-priority regeneration area;
- Providing additional highway capacity that will enable more ambitious development proposals to be accommodated;
- Improving existing transport links and supporting access to additional new homes, culture and sport;
- Supporting the development of the area by enhancing and accelerating opportunities for growth.

Salford City Council and, formerly, Urban Vision officers worked closely with TfGM and the Greater Manchester Cycling Officers to develop a detailed design layout which delivers enhanced, innovative cycling and walking facilities whilst delivering vehicular capacity improvements at junctions and reducing overall travel time along the corridor.

### **Detail:**

This project is designed to support the continued growth of the Quays and MCKUK area through the delivery of improvements on the A5063 Trafford Road corridor.

The project has been split into two main phases of work;

**Enabling Works Package** – This package of work allows for statutory undertakers' diversions to be undertaken that are required prior to the main works commencing. These works are currently ongoing.

**Main Works Contract** – The main works contract will see major network improvements across the corridor, providing additional capacity at each of the junctions along Trafford Road and also The Quays / Waterfront Quay & Furness Quay. Cycle-Optimised Protected Signal (Cyclops) junctions will replace the existing layouts, providing fully signalised circuits for pedestrians and cyclists around the junctions. The Cyclops layout separates phases for vehicles, pedestrian and cycle users, eliminating the need for an all-red phase.

A mixture of low level planting, rain gardens and tree planting will accompany additional seating and new paving to enhance the public realm, improve air quality and create a gateway into Salford Quays that is attractive for visitors, commuters and residents alike.

The main works are planned to start towards the end of 2020.

### **Funding:**

The scheme is being funded through Growth Deal 3, Mayors Challenge Fund and Salford City Council capital expenditure.

The Full Business Case (FBC) for the project was submitted to TfGM on 31<sup>st</sup> January 2020. Following Gateway Review of the FBC, final approval of the grant funding for the

scheme was given by the Chief Executive's Investment Board (for Growth Deal 3 funding) on 15<sup>th</sup> May 2020 and by the GM Cycling and Walking Board (for MCF funding), also on 15<sup>th</sup> May 2020. The funding was then endorsed by the Greater Manchester Combined Authority on 26<sup>th</sup> June 2020.

### **Brief Description of the Works:**

The Trafford Road Improvement works are comprised of the measures to upgrade the five junctions along Trafford Road to improve vehicular capacity, by realigning traffic lanes and optimising traffic signal phasing and timings, and provide improved and segregated facilities for cyclists and pedestrians including Cyclops junction layouts. The works will also include SMART technology to monitor and control traffic and variable message signing, to advise users of upcoming events that may affect their journey and any ongoing problems. In addition, there will be works to the public realm to improve the connectivity between residential areas of Ordsall and the businesses and recreational facilities within Salford Quays.

The public realm works will include soft and hard landscaped areas, rain gardens and sustainable drainage features, low level planting and trees, new street lighting, wayfinding signage and gateway features enhance public awareness of the area and give a sense of welcome.

### **Contractual Requirements:**

The main works will be constructed by John Sisk and Sons Ltd, following approval of their appointment at Procurement Board on 19<sup>th</sup> February 2020. The appointment of the contractor will be made under the NEC3 – Engineering and Construction Contract, a standard form of contract.

NEC3 contracts consist of a set of core clauses, main and secondary option clauses, a schedule of cost components and defined contract data. The core clauses define actions that shall be carried out by named parties and individuals, these being the Employer (Salford City Council), the Contractor (John Sisk and Sons Ltd. – upon appointment), the Project Manager and the Supervisor. The Project Manager and Supervisor need to be appointed by SCC and notified to the Contractor in the contract data.

The duties of the Project Manager and of the Supervisor are defined in the contract and include:-

### **Project Manager:**

- To formally respond to communications from the Contractor;
- Issue certificates for the works to the Employer and Contractor;
- Give instructions to the Contractor which change the works information or key dates;
- Assess amounts due to the Contractor and where necessary costs due from the Contractor to the Employer;

- Issue payment certificates to the Contractor;
- Notify the Contractor, or receive notification from the Contractor of changes or compensation events in the contract, discuss these with the Contractor and decide on the validity and cost of these events.

### **Supervisor:**

- Respond to communications from the Contractor;
- Inspect ongoing works and prepare a list of defects;
- Issue the Defects Certificate;
- Carry out testing of the works and notify the Contractor of results from these tests;
- Be a witness to testing carried out by the Contractor;
- Issue certificates for the works to the Employer and Project Manager;
- Give instructions to the Contractor.

### **Procurement:**

Salford City Council must appoint the contractual Project Manager and Supervisor under the terms of the construction contract for the works.

A review of the City Council's own capacity to supervise the contract was undertaken by the Engineering Design team to assist with determining the best approach for this project. However, the team are working on a substantial programme of grant funded work and following the loss of resources at the end of the Urban Vision partnership the team does not have the capacity to undertake this role.

Alongside the formal roles required under the contract Salford also wishes to appoint additional personnel to assist with the delivery of the project as part of a single site team working closely with the delivery contractor for the project. This will include a project manager dedicated to deliver governance requirements for the project and reporting requirements with TfGM for the delivery of the scheme. This will also include co-ordinating input from specialist staff within the City Council, for example for Street Lighting and Landscape supervision work, where there is capacity to support this activity.

It is envisaged that all of the above appointments would be made from a single source provider, procured through the AGMA STAR Framework.

The AGMA STAR Framework is an established consultancy framework used regularly by Greater Manchester Local Authorities for procuring specialist professional services and has been advertised through the Official Journal of the European Union (OJEU) and their local e-procurement portal, the Chest. Alternative procurement options have been considered but the AGMA Framework is the preferred option as it allows for a mini-competition between 5 pre-selected consultants who are experienced in the delivery of the services needed for this contract. Consultants have been approved for inclusion on the framework by meeting selection criteria, demonstrating their relevant

experience, providing information on their policies and procedures and providing competitive rates.

**Conclusion:**

It is recommended that Procurement Board gives their approval to;

Tender a contract for professional services for site supervision of the main works contract and project management of the scheme through to its completion.

Issue this tender to eligible consultants on the AGMA STAR Framework.

---

**KEY COUNCIL POLICIES:**

This project will contribute to a better and fairer Salford for all through as part of our commitment to the 'Great 8' priorities. This project will particularly contribute to the Transport priority – Connecting affordable transport with jobs and skills.

---

**EQUALITY IMPACT ASSESSMENT AND IMPLICATIONS:**

The proposed works have been reviewed by Salford's Highway Engineers who are satisfied the proposals comply with the Equality Act 2010 and the Highway Safety Standards.

The supervision team will be procured in accordance with public procurement principles and in accordance with the City Council's Contractual Standing Orders.

The supervision team will help manage the delivery of the contract to maximise social benefits to Salford residents and businesses during the delivery phase of the project.

---

**ASSESSMENT OF RISK: Medium**

A robust risk management system has been implemented for this scheme. A risk register has been established and is being maintained as a live document, with regular review and updates.

A risk management specialist from TfGM has been retained to assist in the assessment, mitigation and control of project risks.

---

## LEGAL IMPLICATIONS: Tony Hatton, Principal Solicitor, tel. 219 6323

When commissioning contracts for the procurement of goods, services or the execution of works, the Council must comply with the public procurement regulations and its own Contractual Standing Orders (CSO's), failing which a contract may be subject to legal challenge from an aggrieved provider. CSO's apply to every contract, including temporary ones, for the procurement of supplies, services and the execution of works undertaken by or on behalf of the Council, subject to certain exceptions listed in the Orders. CSO's stipulate that where a suitable framework agreement exists, this must be used unless there is an auditable reason not to.

The purpose of a framework agreement is to select through a procurement/ evaluation process a number of providers who can meet the service requirements of the Council, as and when those services are required. If they are required then the Council will undertake an exercise to call off the services from one or more of the providers who have been selected to be on the framework and this may be through any number of ways such as mini-competition as in this instance, or direct allocation, depending on the circumstances. A contract will then be formed between the Council and the chosen provider/s. The Council will need to follow the procedure set out in the framework agreement to ensure the procurement process is compliant and bids are evaluated in accordance with published criteria.

The STaR Framework Agreement referred to, which was procured in accordance with the PCR following an OJEU process, was set up to allow the Council, together with other contracting authorities, through open competitive process, to have an arrangement whereby suppliers can be preselected to supply a defined scope of works or services under an agreed set of terms and conditions. The terms and conditions established under the framework agreement govern the contracts let under the framework although each contract will inevitably have some differences to reflect the agreement struck between the parties to the contract.

The Council is also under a duty to provide "Best Value", and hence reserves the right to provide the works and/or services through whatever resources will provide that best value, which gives the Council flexibility to allow them to consider going out to the wider market as well as using the existing framework arrangements, and using the mini competition format within a framework agreement will give some comfort to the Council in ensuring that value for money is being obtained and competition maintained.

---

## FINANCIAL IMPLICATIONS Supplied by: Natalie Birchall, ext 231

The overall project is valued at £19.835m comprising: £4.835m MCF, £10.5m of Growth Deal 3 funding and £4.5m of local match funding by SCC of which £1.780m developer contributions have been secured.

Growth Deal 3 funds must be spent by the end of March 2021 and the Major's Challenge Funds by the end of March 2022.

The OBC received conditional approval in December 2018 and OBC development costs have been reimbursed to the council and FBC approval in June 2020.

The proposals outlined in this report are to seek, approval to tender for an external team to provide professional services to supervise the main works contract and provide a Project Manager to oversee and manage the remainder of the project through to its completion.

Further approvals will be required when the tender is appointed and associated costs are known.

---

## **PROCUREMENT IMPLICATIONS Supplied by: Emma Heyes, Category Manager, x6243**

Salford City Council's Contractual Standing Orders states that where there is a suitable framework, this must be used unless there is an auditable reason not to do so. The STaR Framework has been put in place following a fully OJEU compliant tendering process. The framework rules must be followed to ensure that any Call-Off contracts are compliant with the framework, and in this case a mini-competition will be conducted between the providers.

---

## **HR IMPLICATIONS Supplied by: Not applicable**

---

## **CLIMATE CHANGE IMPLICATIONS Supplied by:**

The scheme has incorporated measures from the outset to mitigate climate change and enhance the corridor by trying to implement a modal shift from cars and public transport to walking and cycling, this in turn will improve the air quality. The scheme proposes to utilise sustainable green infrastructure, plant new trees and grassed areas to improve amenity and provide a whole host of benefits from social to environmental aspects such as new wildlife and habitats. The carriageway is to be resurfaced which will reduce noise pollution and all street lighting will be replaced with LED units to reduce light pollution.

---

## **OTHER DIRECTORATES CONSULTED: None**

---

**CONTACT OFFICER:** Richard Tindall **TEL NO:** 779 4866

---



WARDS TO WHICH REPORT RELATES: Ordsall