

REPORT OF  
The Strategic Director for Place  
TO  
Procurement Board  
ON  
20<sup>th</sup> October 2020

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TITLE: Approval to Award the Contract for Swinton Greenway

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RECOMMENDATION:

That Procurement Board approve the award of the Contract for Swinton Greenway as detailed in the table below:

1. Approve the appointment of P Casey (Land Reclamation) Ltd, subject to Greater Manchester combined Authority approval of Full Business Case and Delivery Agreement at a cost of £4,088,750.19, to undertake the main works on the Swinton Greenway project.
  2. Approve the creation of a purchase order to P Casey (Land Reclamation) Ltd, to the value of £4,088,750.19, to enable payments to be made to the contractor
  3. Approval of a risk allocation totalling £512,433.00.
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Detail required	Answers
<b>Title/Description of Contracted Service/Supply/Project</b>	Swinton Greenway
<b>Name of Successful Contractor</b>	P Casey (Land Reclamation) Ltd
<b>Supplier Registration Number</b> <i>(to be supplied by Corporate Procurement)</i>	
<b>Type of organisation</b> <i>(to be supplied by Corporate Procurement)</i>	Public Limited Company
<b>Status of Organisation</b> <i>(to be supplied by Corporate Procurement)</i>	Non-SME
<b>Contract Value</b>	£4,088,750.19   Full Project

<b>Other Costs</b>	£512,433.00	Risk Allowance
<b>Contract Duration</b>	12 months	
<b>Contract Start Date</b>	Click here to enter a date.	
<b>Contract End Date</b>	Click here to enter a date.	
<b>Optional Extension Period 1</b>	months	
<b>Optional Extension Period 2</b>	months	
<b>Who will approve each Extension Period?</b>	Choose an item.	
<b>Contact Officer (Name &amp; number)</b>	Matthew Mollart 779 6184	
<b>Lead Service Group</b>	Place	
<b>How the contract was procured? (to be supplied by procurement)</b>	Mini Competition	
<b>Framework Details (where applicable) (procurement body, framework reference &amp; title, start/ end date)</b>	SCC Landscape Framework	
<b>Funding Source</b>	Mayors Challenge Fund S106 – Local Match	
<b>Ethical Contractor</b>	Mayor's Employment Charter Committed to sign up to charter	<input type="checkbox"/> <input type="checkbox"/>
	Accredited Living Wage Employer	<input type="checkbox"/>

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**EXECUTIVE SUMMARY:**

Swinton Greenway gained programme entry to the Mayors Challenge Fund (MCF) in November 2018.

A report was taken to Procurement Board on the 19<sup>th</sup> February 2020 and subsequently approved, that sought approval to the proposed procurement route and the delegation of authority in relation to the submission of the FBC and production of the required Grant Funding Agreement.

This report discusses the Procurement and the evaluation processes that have taken place to identify the preferred principal contractor for the Swinton Greenway project and who is being sought approval to appoint and create a purchase order for, subject to confirmation of Full Business Case (FBC) approval from GMCA.

The overall project is valued at £5,768,109.89, comprising £4,693,109.89 of Mayors Challenge Fund (MCF) and £1,075,000.00 of Local Match funding from Salford City Council. The MCF Funding must be spent by March 2022.

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#### BACKGROUND DOCUMENTS:

Swinton Greenway Report to Property and Regeneration Briefing 10<sup>th</sup> February 2020

Swinton Greenway Report to Procurement Board for Decision 19<sup>th</sup> February 2020

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#### KEY DECISION:

Yes

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#### DETAILS:

##### **1. Background**

- 1.1 The Swinton Greenway proposals will enhance both the off-road and on-road routes to encourage the communities in and around the Greenway to make more sustainable journey choices such as walking and cycling, creating healthier and more attractive neighbourhoods and places to live.
- 1.2 The enhancements include a number of additional links to the wider communities, providing connections to the main route for Monton Green Primary School, Eccles College, Oakwood & Chatsworth High Schools and Community College and Springwood Primary School, all of which will have direct access to the route once completed.
- 1.3 The route will be as accessible as possible and for as many users as possible, being a minimum of 3m in width wherever it can be and will cover a total length of nearly 7km, 5km of which will be off road and the remainder being on road.
- 1.4 The on-road upgrades include enhancements to the highway and footway which include the introduction of several controlled pedestrian crossings to help reduce the severance impact to the local communities.

## **2. Detail**

- 1.5 As described in the report to Procurement Board of 19th February 2020, Swinton Greenway, once completed will provide an attractive and entirely vehicular traffic-free route between Swinton and Monton. The scheme will provide a highly attractive, safe, illuminated, direct route between Swinton and Monton, effectively reducing the distance between the two centres, making more active transport modes a more attractive choice in comparison to driving.

## **3. The Procurement Process**

- 1.6 The procurement route selected for Swinton Greenway was the city councils existing Framework for 'Landscaping and Associated Services', which has successfully delivered similar projects for Salford over the last eight years and has delivered over 55 projects in total.
- 1.7 The project went to tender on the 26<sup>th</sup> March 2020 and owing to the Coronavirus pandemic and the restrictions and implications thereof, saw a 12-week tender period with tenders returned on 18<sup>th</sup> June 2020.
- 1.8 All seven tenderers on the framework were invited to tender in the form of a mini competition, of which five returned tenders, all of which were compliant in their return.
- 1.9 The tender evaluations were undertaken by representatives of the Engineering and Landscape, Quantity Surveying and Infrastructure teams who have been involved in the design of the project and in the preparation of the tender documents.
- 1.10 The tenderers were asked six questions in the quality section of the mini tender, covering a range of criteria; Project Management and Quality, Traffic Management and Site Access, Project Programme, Project Liaison and Social Value. With Social Value commanding 20% of the Quality score available.
- 1.11 Based upon the scoring criteria, P Casey (Land Reclamation) Ltd received the highest overall score and was deemed the most economically advantageous

tender, based upon the quality and pricing assessment. And in turn, are the contractor recommended for award. A summary table is shown below;

<b>Tender Nr</b>	<b>Total Score - Quality Max 40%</b>	<b>Total Score - Finance Max 60%</b>	<b>OVERALL SCORE</b>	<b>Ranking</b>
1	31.00%	39.18%	70.18%	5
2	27.00%	58.44%	85.44%	2
3	28.00%	50.17%	78.17%	4
4	19.00%	60.00%	79.00%	3
5	32.00%	57.24%	89.24%	1

1.12 The tenderer who returned the lowest tendered price has not be recommended for award, as it is the overall score that award is based upon and Tenderer 5 (P Casey (Land Reclamation) Ltd) had the overall best score, whilst also scoring the highest Quality Score.

1.13 Works are expected to commence in December 2020 and be completed in December 2021. Exact dates are subject to the award of the necessary Business Case, which is expected to be in November 2020.

#### **4. Social Value**

1.14 The tender documentation asked six questions of the tenderer in the Quality section of the tender. Of these six questions, two were specifically related to Social Value, with these two questions carrying 50% of the maximum Quality score available (max available 40%)

1.15 P Casey (Land Reclamation) Ltd response to the Social Value question was scored highly, that look towards meeting several Salford City Councils Social Value Aims.

- 1.16 As part of the tender process, each tenderer was asked to commit to a Social Value contribution of a £40,000 and provide a priced schedule detailing the items that make up their proposal.
- 1.17 The priced social value schedule provided by P Casey (Land Reclamation) Ltd is shown in Appendix A, inclusive of the calculated Socio-Economic return on investment that can be expected.
- 1.18 In addition to the seven commitments noted, the project will communicate to the utilise a range of communication methods to engage with local residents and communities that surround the Swinton Greenway project. Methods such as;
- Project Information Booklets
  - Community Engagement Event
  - Newsletters
  - Drop-In sessions
  - Customer Care Line
  - On Site Signage
  - It is anticipated that Commonplace will act as a homepage for the project, where news, updates, photographs, diversion routes etc can be posted.

## **5. Risk**

- 1.19 Risk for the project has been calculated through monetising the designers Risk Register and through several specific risk workshops throughout the design process where the knowledge and experiences gained from delivering projects of a similar nature were incorporated into risk allocation. The total risk allocation is £512,433.00.
- 1.20 Risk will be monitored throughout the project delivery and with the risk allocation in place, it will allow for timely resolutions of any change that may occur when on site in a cost-effective manner.

## **6. Funding**

- 1.21 The scheme is being funded through Mayors Challenge Fund (MCF) and Local Match in the form of S106.
- 1.22 The Business Case required to secure the funding for Swinton Greenway was submitted for approval on 28<sup>th</sup> August 2020 with approval expected from GMCA by 30<sup>th</sup> October 2020.
- 1.23 The approvals being sought as part of this Procurement Board report are conditional subject to Business Case approval being granted.

## **7. Consultations**

- 1.24 Traffic Regulation Orders for the scheme have been advertised, with a number of objections received.
- 1.25 The design team are working through the objections and will be taking the objections for decision at the Lead Member Meeting of 10<sup>th</sup> November 2020.

## **8. Conclusion**

- 1.1 It is recommended that Procurement Board gives their approval to;
  - 1. The appointment of P Casey (Land Reclamation) Ltd, subject to Greater Manchester combined Authority approval of Full Business Case and Delivery Agreement at a cost of £4,088,750.19, to undertake the main works on the Swinton Greenway project.
  - 2. The creation of a purchase order to P Casey (Land Reclamation) Ltd, to the value of £4,088,750.19, to enable payments to be made to the contractor
  - 3. A risk allocation totalling £512,433.00.

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### **KEY COUNCIL POLICIES:**

Salford 2025, a Modern Global City.  
Transport in Salford 2025.

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## EQUALITY IMPACT ASSESSMENT AND IMPLICATIONS:

The proposed project has been designed by Salford City Council Landscape Architects and Highway Engineers, in consultation with Transport for Greater Manchester, who are satisfied that the work complies with the Equality Act and highway safety standards.

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ASSESSMENT OF RISK: Medium

Detailed designs have been drawn up for the project and the submitted tender price reflects this.

A risk management process is in place, with a project risk allocation identified. Risk will be monitored throughout the project delivery and with the risk allocation in place, it will allow for timely resolutions of any change that may occur when on site in a cost-effective manner.

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## SOURCE OF FUNDING:

The scheme is being funded through Mayors Challenge Fund (MCF) and Local Match in the form of S106.

The Business Case required to secure the funding for Swinton Greenway was submitted for approval on 28<sup>th</sup> August 2020 with approval expected from GMCA by 30<sup>th</sup> October 2020.

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LEGAL IMPLICATIONS: Supplied by: Tony Hatton 29.09.20 x219 6323

When commissioning contracts for the procurement of goods, services, or the execution of works, the Council must comply with the Public Contracts Regulations 2015 (PCR) and its own Contractual Standing Orders (CSO's), failing which a contract may be subject to legal challenge from an aggrieved provider. The proposed award of the contract follows a call off exercise in accordance with the Council's Landscape and Associated Services Framework referred to in the body of the report.

The purpose of a framework agreement is to select through a procurement/ evaluation process a number of providers who can meet the service requirements of a contracting authority, as and when those services are required. If they are required then the Council will undertake an exercise to call off the services from one or more of the providers who have been selected to be on the framework and this may be through any number of ways e.g. mini-competition, direct allocation etc. depending on the circumstances. A contract will then be formed between the Council and the chosen provider/s.

Submissions were evaluated on the most economically advantageous tender basis in line with procurement procedures resulting in the proposed award of the contract to P. Casey (Land Reclamation) Ltd. The procurement procedures therefore appear robust and compliant with the requirements of the Council's CSO's and public procurement legislation.



The report also refers to a proportion of the funding for the works coming from s106 funds. The expenditure must be in accordance with the terms of the relevant planning obligations. Should the Council allocate S106 funding outside of the conditions within the agreements, or outside the timescales, or in breach of applicable Regulations, a developer may challenge that decision and claim back contributions.

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**FINANCIAL IMPLICATIONS:** Submitted by: Natalie Birchall 30.09.20

Full business case was submitted for approval on the 28th August 2020 with approval expected by the 30<sup>th</sup> October 2020.

Funding to appoint contractor P Casey (Land Reclamation) Ltd, to the value of £4,088,750.19 will be funded from a mix of MCF and S106 contributions.

The council have been awarded £4.693m MCF and have secured £1.075m S106.

The approvals being sought as part of this Procurement Board report are conditional subject to Business Case approval being granted.

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**PROCUREMENT IMPLICATIONS:** Supplied by: Deborah Derbyshire x 6244  
06.10.20

The project was procured by way of a mini competition through Salford's City Council Landscaping Framework. The Framework is compliant with the Procurement Contract Regulations and the Councils Contractual Standing Orders.

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**HR IMPLICATIONS:** Supplied by:

n/a

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**CLIMATE CHANGE IMPLICATIONS:**

Supplied by: Matthew Mollart in consultation with Michael Hemmingway

Once completed the project will support active travel modes through improvements to the quality of the facilities provided for walking and cycling in Swinton and Monton. It will also improve access to public transport and therefore enable more sustainable travel choices to be made.

These more sustainable travel choices will help reduce co2 emissions, that are linked to global warming and reduce the number of private vehicles on the roads, helping create a nicer environment to walk and cycle.

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OTHER DIRECTORATES CONSULTED:

Environmental

Services.

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CONTACT OFFICER:

Matthew Mollart – infrastructure Team – 0161 779 6184

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WARD(S) TO WHICH REPORT RELATE(S):

Specify the ward(s) affected, if all wards, state this fact.

Eccles and Swinton South

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