

REPORT OF-
The Strategic Director for Place
TO
Procurement Board
ON
11th January 2023

TITLE: Approval to Award the Contract for Salford Bolton Network Improvements (SBNI) – Delivery Package 7 (DP7) A580 Junctions.

RECOMMENDATION:

The Procurement Board, subject to final TfGM / GMCA approvals is asked to:

1. Approve the appointment of Eric Wright Civil Engineering at a cost of £876,114 to undertake the SBNI Salford DP7 works.
 2. Approve the creation of a purchase order to the value of £876,114 to Eric Wright Civil Engineering to enable payments to be made to the contractor.
 3. Delegate authority to the Strategic Director Place in consultation with the S151 officer to amend the Deed of Variation, inclusive of Quantitative Risk Allowance, for the existing Grant Funding Agreement between Salford City Council, Transport for Greater Manchester (TfGM) and the Greater Manchester Combined Authority (GMCA)
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Detail required	Answers
Title/Description of Contracted Service/Supply/Project	Salford Bolton Network Improvements (SBNI) – Package 7 (DP7) A580 Junctions
Name of Successful Contractor	Eric Wright Civil Engineering
Supplier Registration Number <i>(to be supplied by Corporate Procurement)</i>	2565379
Type of organisation	Private Limited Company

<i>(to be supplied by Corporate Procurement)</i>		
Status of Organisation	SME	
<i>(to be supplied by Corporate Procurement)</i>		
Contract Value	£876,114	Full Project
Contract Duration	6 months	
Contract Start Date	16/01/2023	
Contract End Date	07/07/2023	
Optional Extension Period 1	N/A	
Optional Extension Period 2	N/A	
Who will approve each Extension Period?	Strategic Director (extension < £150k)	
Contact Officer (Name & number)	Opu Anwar	
Lead Service Group	Place	
How the contract was procured? <i>(to be supplied by procurement)</i>	Mini competition	
Framework Details (where applicable) <i>(procurement body, framework reference & title, start/ end date)</i>	STAR Framework	
Funding Source	External Funding Source (please identify below)	
	GMCA Growth Deal	
Ethical Contractor	Mayor's Employment Charter	<input type="checkbox"/>
	Committed to sign up to charter	<input checked="" type="checkbox"/>
	Accredited Living Wage Employer	<input checked="" type="checkbox"/>

EXECUTIVE SUMMARY:

There is funding allocated in the GMCA Growth Fund for the Salford Bolton Network Improvements ("SBN") programme of works. This programme includes public realm and highways works across Salford.

The Delivery Package 7 SBNI scheme is to be approved for implementation by GMCA / TFGM. All City Council costs up to the value stated in the of the Deed of Variation of the Delivery Agreement, associated with the construction will be reimbursed through grant claims.

The works have been tendered, and a recommendation has been made by Salford City Council Technical Services. A decision to award the Contract and place an order with Eric Wright Civil Engineering is now requested for the submitted tender price of £876,114

The full business case for the DP7 scheme was approved by GMCA in October 2022. No contract will be awarded until all GMCA and SCC approvals are in place.

BACKGROUND DOCUMENTS:

Report to the City Mayor's Regeneration Briefing – 13 July 2015

Urban Vision – Regeneration Panel Presentation – July 2016

Report to Lead Member for Planning & Sustainable Development – 14th April 2020

Report to Procurement Board 19th February 2020

KEY DECISION: Yes

1. Background

- 1.1 The SBNI Salford Bolton Network Improvement (SBNI) Programme is promoted by Transport for Greater Manchester (TfGM), in partnership with Salford City Council (SCC) and Bolton Council (BC). It will provide a comprehensive package of capital infrastructure improvements for pedestrians, cyclists, bus and rail passengers, and general traffic, focused around a local transport and District Centre network that serves over 100,000 residents in Salford and Bolton and which will benefit over 12 million bus passengers per year.
- 1.2 The SBNI programme is one of twelve major transport schemes being delivered through Growth Deal funding. It comprises of a series of discrete Delivery Packages which will collectively provide corridor-wide, multi-modal, local transport infrastructure interventions to connect communities, make the network more efficient and reduce unpredictable delays.
- 1.3 The scheme will be delivered as a programme, managed by TfGM and delivered jointly by TfGM, Bolton Council and Salford City Council as a series of Delivery Packages. There is a Delivery Agreement between TfGM and Salford City Council, who will be the contracting authority for the Salford section of the programme, and a Delivery Agreement between TfGM and Bolton Council for the Bolton section.
- 1.4 The SBNI outline business case obtained Conditional Approval from GMCA in February 2016. Full Business Case Approval will be sought for each of the individual elements of the programme as scheme development is progressed to a sufficient level. This involves consultation, detailed design and the establishment of an accurate construction price and schedule through a competitive procurement process. As the scheme is to be delivered across Salford in the form of seven Delivery Packages between 2016 and 2023, it is expected therefore that there will be seven Full Business Case submissions by TfGM requiring the support of the City Council. The Full Approval process

is additional to the Salford City Council approvals required for each scheme and is a requirement under governance set out and agreed with the Department for Transport for all Greater Manchester Growth Deal schemes.

- 1.5 The Salford Delivery Packages include major improvements in Pendleton and Swinton town centres, access improvements to the rail station interface at Walkden and bus, cycle and pedestrian priority measures along the A6 and A666 corridors. They also include a number of junction improvements at key locations throughout the City. Some interventions include significant public realm improvements, and all are considered to have potential to create a positive step change in the environment within Salford, together with improvements in safety and efficiencies in bus operations.
- 1.6 General Arrangement plans showing the improvements included in Delivery Package 7 are attached.

2. Introduction

- 2.1 The SBNI programme is focused on a strategically important urban corridor, which is located between the two major centres of Bolton Town Centre and Greater Manchester's Regional Centre (the commercial core of Manchester/Salford). With areas of a high level of deprivation and areas with unsustainable levels of car ownership there is a need to stimulate economic performance whilst improving access to sustainable public transport. The Programme objectives are to:
 - Support the economic vitality of the District Centres of Farnworth, Walkden, Swinton and Pendleton;
 - To substantially improve the punctuality, regularity and reliability of bus services operating through the defined study area, help to enhance highway network performance where possible;
 - Strengthen links within and links in and out of the area to high employment / health / education and leisure locations (with emphasis on employment); and
 - Promote active, healthy lifestyles and making active sustainable travel safer and easier to use and an attractive alternative to the private car.
- 2.2 The intended outcomes of the programme will include, shorter bus journey times and reduced variability leading to better and more sustainable access to jobs and local District Centres. The proposed pedestrian crossings, cycle infrastructure and public realm improvements will provide safer walking and cycling routes into District Centres making them more accessible and attractive as a result encouraging more people to visit these centres and increase local trade. The programme also encompasses facility improvements targeted at providing an enhanced experience for public transport users such as bus station upgrades. This is in addition to upgraded bus stop waiting areas

that provide better shelter and safety for users which will improve customer experience and increase patronage.

- 2.3 Whilst SBNI's primary focus is to improve the quality of sustainable modes of transport across the Bolton – Farnworth/Walkden – Swinton – Salford corridor the programme of interventions will also provide improvement for private car users through improved junction performance and more efficient use of highway space which should in turn lead to decreased congestion.
- 2.4 Whilst the Delivery Packages would provide local benefits if delivered on their own, it is only when delivered as a coordinated and comprehensive package of measures, that the full benefits of the SBNI are realised. This is particularly true in terms of achieving the step change needed to improve punctuality and journey time reliability of buses in the area (which is required to achieve mode shift and District Centre growth targets).
- 2.5 The SBNI Delivery Packages assessed on a technical and Value for Money basis following scheme prioritisation and a series of option appraisals in the earlier stages of the programme. Each Delivery Package consists of a number of geographically linked interventions which provide a variety of transport user, road user, cyclist and pedestrian benefits.

3. Detail

- 3.1 Delivery Package 7 (DP7) is to be procured by Salford City Council under the STAR Framework Lot 7. It includes the improvements below:
 - Upgrade of traffic signals at the A580 / Lancaster Road and A580 / Worsley Road junctions to improve efficiency.
 - Relocation of stop line on Manchester bound approach of A580 at Lancaster Road junction
 - New pedestrian islands and controlled crossing at Lancaster Road
 - Extended left turn lane from Lancaster Road to the A580.
 - Relocation of stop lines in both direction on the A580 at Worsley Road junction.
 - Carriageway / Footway resurfacing
 - New high friction surfacing on the approaches to stop lines.

4. Consultation

- 4.1 A request from Swinton and Pendlebury Task Group for dropped crossings, tactile paving and double yellow lines has been incorporated into the DP7 scheme. The advertising of the double yellow lines is in process however them

implementation of them is not fundamental to the works on the A580 junctions or the dropped crossings/tactile paving on Harrowby Road.

5. Procurement

5.1 The tender has been let on the STAR Procurement Framework. STAR Procurement is a shared procurement service managed by Tameside, Trafford and Rochdale Councils.

5.2 All companies have been approved for inclusion to the framework by providing information on their policies and procedures and demonstrating their experience within this area.

Invitations to tender by conducting a mini competition were issued to contractors on the framework. Two tenders were received for this work and based on the scoring criteria Eric Wright Civil Engineering received the highest score and was the most economically advantageous tender based on the quality and pricing assessment, see tender summary table below:

Tenderers	Total Score Quality	Total Score Finance	Total Score Social Value	OVERALL SCORE
T1	22.80%	50.00%	15.00%	87.80%
T2	22.80%	39.57%	10.78%	73.15%

5.3 Approval is sought for Procurement approval to the following works:

- Eric Wright Civil Engineering - £876,114

6. Funding

6.1 Funding for the SBNI Delivery Package 7 (DP7) improvements is provided by the GMCA Growth Fund. Salford City Council costs will be reimbursed via a Delivery Agreement subject to submission of Grant Claims. A Deed of Variation for the existing Delivery Agreement is expected to be signed off by all parties once all formal approvals have been granted

7. Maintenance

7.1 The works included all relate to existing highway assets which are dated and are approaching the end of their design lives. There will be significant betterment as a result and maintenance costs will be lower than would otherwise have been the case.

8. Delivery Timetable

8.1 The Full Business Case for DP7 was approved by GMCA in October 2022.

8.2 Contract Award and placement of orders will only be made following all TfGM and GMCA approvals. The start of construction is planned for February 2023 with works being completed on site by the end of June 2023.

9. Social Value

9.1 The contractor's ability to deliver Social Value outcomes was assessed as part of the frameworks process. In the Social Value element of the bid, Eric Wright Civil Engineering stated that they have a strategy which encompasses People (economic development and education and skills), Planet (Climate emergency) and Place (a healthier Salford) which align with Salford City Council's priority themes. EWCE in their tender submissions make commitments against a range of Salford TOMs. The main themes include:

a) Economic Development

- Local Supply Chain - Eric Wright have committed to utilising contractors within Salford to provide a number of work packages for delivery of this contract and will source goods from local merchants
- EWCE have demonstrated a commitment to good employment standards having committed to signing up to Salford City Mayor's employment charter and will be an accredited living wage contractor. Working towards improving Equality, Diversity and Inclusion training for staff within this project.

b) Education and Skills

- EWCE have committed to working with both primary and secondary schools providing resources to deliver a variety of activities including work placements, mock interviews, CV writing and career talks dedicating time to support young people into work.

c) Climate Emergency

- Eric Wright is working towards becoming net zero carbon by 2030 and have policies in place to have a positive impact. company fleet are transferring over to EV & Hybrid vehicles. To encourage any subcontractors to move to EV fleet
- Reduction of emissions due to a number of different initiatives that will impact on this scheme.

9.2 The Social Value Team have provided the following summary on EWCE's Social Value response:

Eric Wright has submitted an excellent qualitative submission in association with their quantitative targets on this tender. Each commitment was clearly evidenced and there is full confidence that they will be able to deliver their social value commitments if they were to be awarded the contract. They have also detailed in full the delivery partners to be engaged to deliver various social value targets, furthering the confidence that their targets will be all well delivered to an excellent standard.

9.3 These commitments will be formally agreed at the contractor inception meeting and will be closely monitored as part of the contract management on a monthly basis.

9.4 EWCE already pays the living wage and are willing to become an accredited Real Living Wage provider.

10. Conclusion

10.1 The proposed improvement works included in SBNI DP7 will significantly improve traffic movements, improve bus punctuality and enhance a number of crossings for pedestrians.

10.2 It is recommended that, subject to TfGM Investment Board, Executive Board and GMCA approval, Procurement Board give their approval to appoint Eric Wright Civil Engineering at a cost of £876,114 to undertake the SBNI Salford DP7 works.

KEY COUNCIL POLICIES:

- Salford 2025: A Modern Global City
- Salford's Great Eight Priorities

EQUALITY IMPACT ASSESSMENT AND IMPLICATIONS:

The proposed project has been designed by Salford City Council Highway Engineers who are satisfied that the work complies with the Equality Act and highway safety standards.

ASSESSMENT OF RISK: Medium

- Detailed designs have been drawn up for the project and the submitted tender price reflects this.
- There is funding allocated for this work in the GMCA Growth Fund.
- Costs are reimbursable up the value in the Deed of Variation, which includes a substantial Quantified Risk Assessment allowance.

LEGAL IMPLICATIONS:

Supplied by: Tony Hatton

Date: 1.12.22

When commissioning contracts for the procurement of goods, services or the execution of works, the Council must comply with the requirements of the Public Contracts Regulations 2015 (PCR) and its own Contractual Standing Orders (CSO's), failing which a contract may be subject to legal challenge from an aggrieved provider. CSO's apply to every contract, including temporary ones, for the procurement of supplies, services and the execution of works undertaken by or on behalf of the

Council, subject to certain exceptions listed in the Orders. CSO's stipulate that where a suitable framework agreement exists, this must be used unless there is an auditable reason not to.

The proposed award of the contract to Eric Wright Civil Engineering follows a tender exercise by mini competition in accordance with the STaR Civil & Structural Engineering Professional Services Framework Agreement' Lot 2 (Highways and Highway Structures) which is fully compliant with PCR and has been procured for named authorities, including Salford City Council and other public sector organisations to use. Submissions were evaluated on the most economically advantageous tender basis in line with published procedures and the Council will need to have followed the procedure set out in the Framework Agreement to ensure the award is compliant.

The award will be subject to approvals from TfGM and GMCA which will provide the Council with grant funding for the project. Assuming the approvals are granted, the Deed of Variation to the existing Grant Funding Agreement will be amended appropriately. The terms of the grant funding agreement will need to be adhered to in the event that there are clawback provisions for failure to comply.

FINANCIAL IMPLICATIONS:

Supplied by: Hollie Faulkner Senior Accountant

Date 29/11/22

Subject to the required TfGM and GMCA approvals the proposed contract expenditure will be externally funded from the growth deal grant awarded to the city council. As per the above report, Contract Award and placement of orders will only be made following all TfGM and GMCA approvals. In accordance with TFGM rules, SCC will cash flow the project and re-claim from TFGM, via quarterly claims.

PROCUREMENT IMPLICATIONS:

Supplied by: Heather Stanton, Category Manager

This contract was procured under Lot 7 of the STAR Highways Framework 2021 - 2024. This is compliant with SCC standing orders and PCR's 2015. Eric Wrights submission was the most economical, advantageous tender with the highest social value.

HR IMPLICATIONS Supplied by: N/A

CLIMATE CHANGE IMPLICATIONS

Supplied by:

Opu Anwar / Mike Hemingway

The SBNI programme objectives are to improve the punctuality, regularity and reliability of bus services in the region and promote active, healthy lifestyles and make active sustainable travel safer and easier to use and an attractive alternative to the private car.

The individual packages would provide local benefits if delivered on their own but it is when delivered as a coordinated and comprehensive package of measures, that the full benefits of the SBNI programme are realised.

The DP7 scheme would improve punctuality and journey times of buses in the area by reducing potential delays by means of implementation of updated traffic signals along with improved pedestrian facilities. This would contribute to the intended outcomes of the SBNI programme of shorter bus journey times and reduced variability. This would lead to better and more sustainable access to jobs and local District Centres which in turn would promote public transport as an alternative to private cars.

OTHER DIRECTORATES CONSULTED: None

CONTACT OFFICERS:

Opu Anwar, SCC Client, Infrastructure Team- Ext. 4880

WARDS TO WHICH REPORT RELATES: Claremont, Swinton Park, Swinton and Wardley, Worsley and Westwood Park

John Searle
Strategic Director Place